

Trust



Transformation

# IADC Spark Tank

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# Flutura At A Glance



Artificial Intelligence based Industrial IoT Platform

1000+

Person Years of Engineering, IoT, Data Science Expertise

## Recognized By



FROST & SULLIVAN

Excellence in Technology Award

## World Renowned Subject Matter Experts



**Duane Wilson**  
Former Executive  
ConocoPhillips



**Steve Reeves**  
Former Executive  
Shell Oil



**Nick Paris**  
Petroleum Engineering  
Expert, Chevron, BHP



**Kevin Morris**  
Former Executive  
Shell Oil



**Gordon Bethune**  
Board Member,  
Honeywell



**Jerry Allen**  
Former Chairman  
Cooperheat



**Rohit Bhayana**  
Former CEO  
GE Software Solutions



**Brit Svoboda**  
Chairman, Advanced  
Infrastructure Technologies

## Key Partnerships



# World's Most Innovative Companies Use Cerebra



<b>1200</b> Manufacturing Lines
<b>165</b> Rigs
<b>300</b> FLNG & High End Vessels
<b>50</b> Wells
<b>120</b> Heavy Machinery Fleet
<b>460</b> Commercial facilities



# What Flutura Does

## Cerebra Industrial IoT Platform

Enables

1

Reduced Operating Cost



2

Reduced Unscheduled Downtime



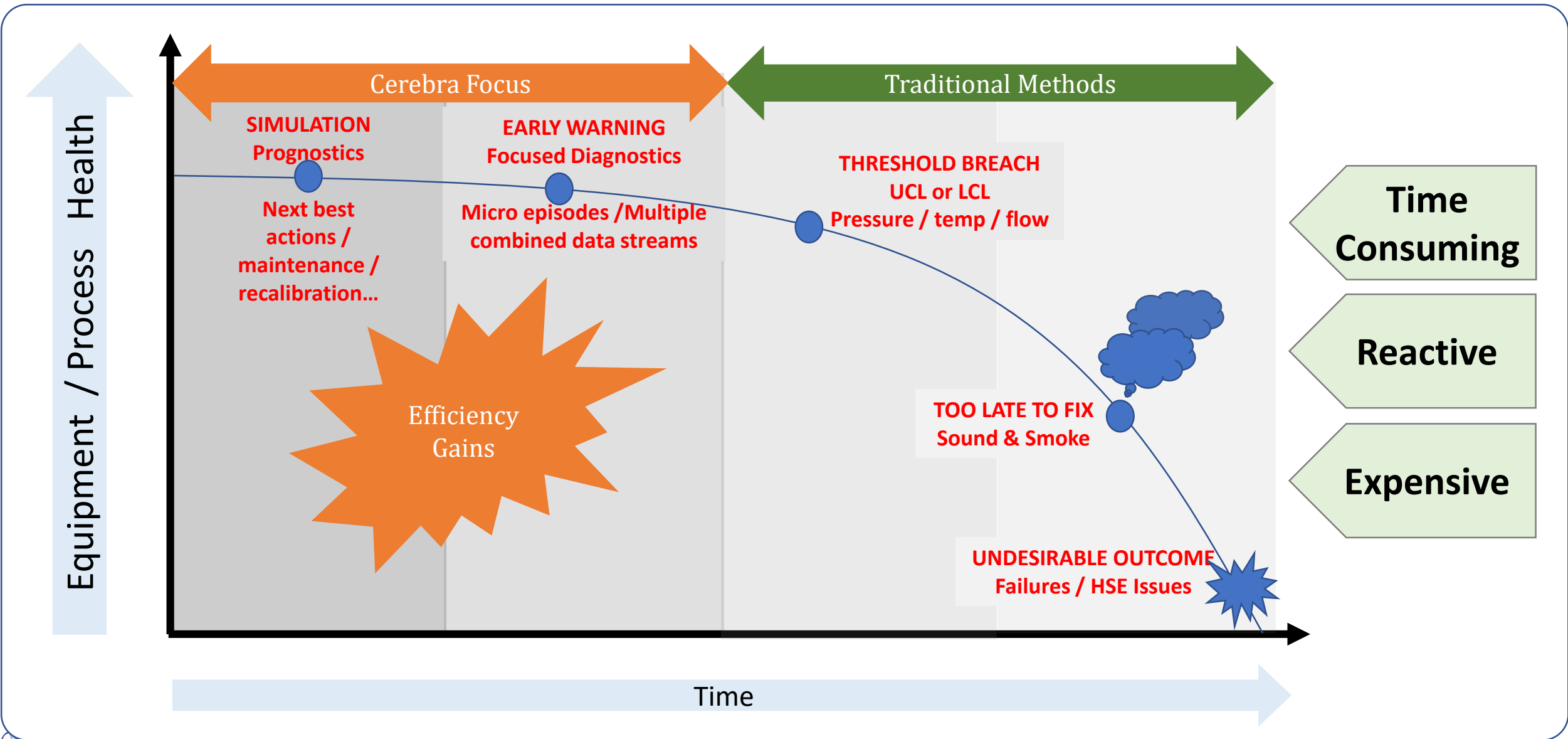
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Increased Output

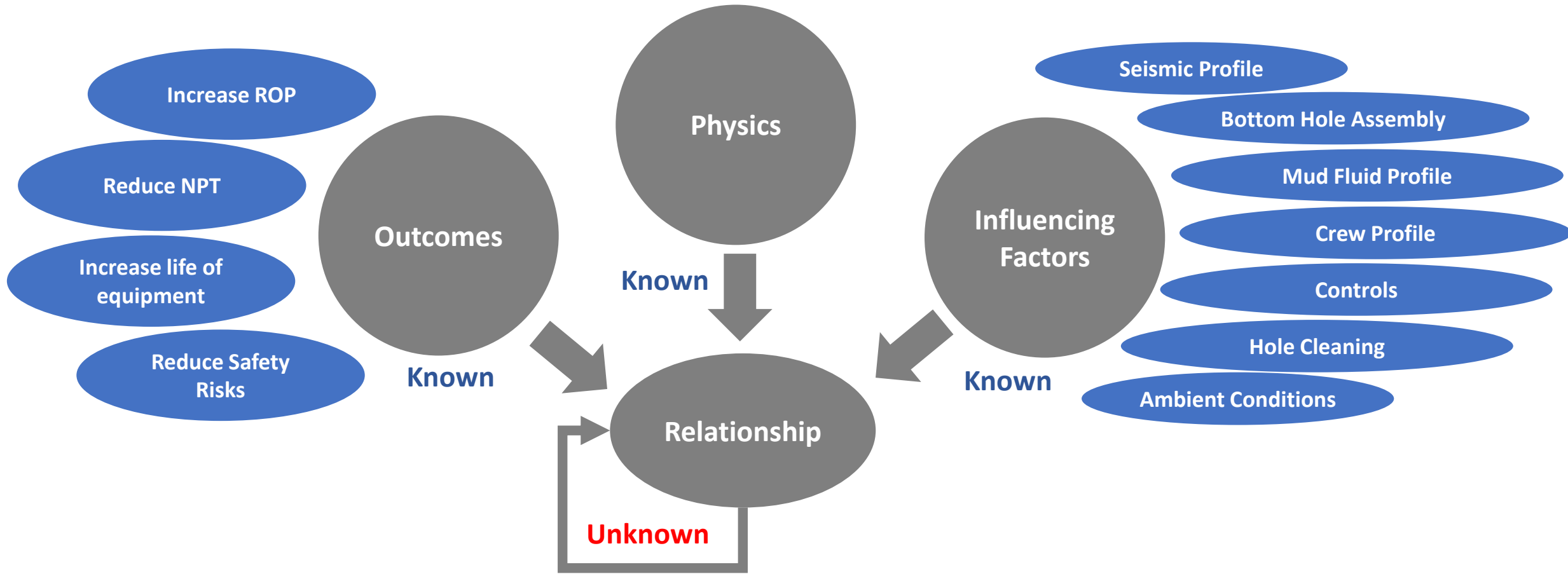




# Cerebra's Focus



# Cerebra in a Nutshell



Physics Informed Machine Learning & Reinforcement

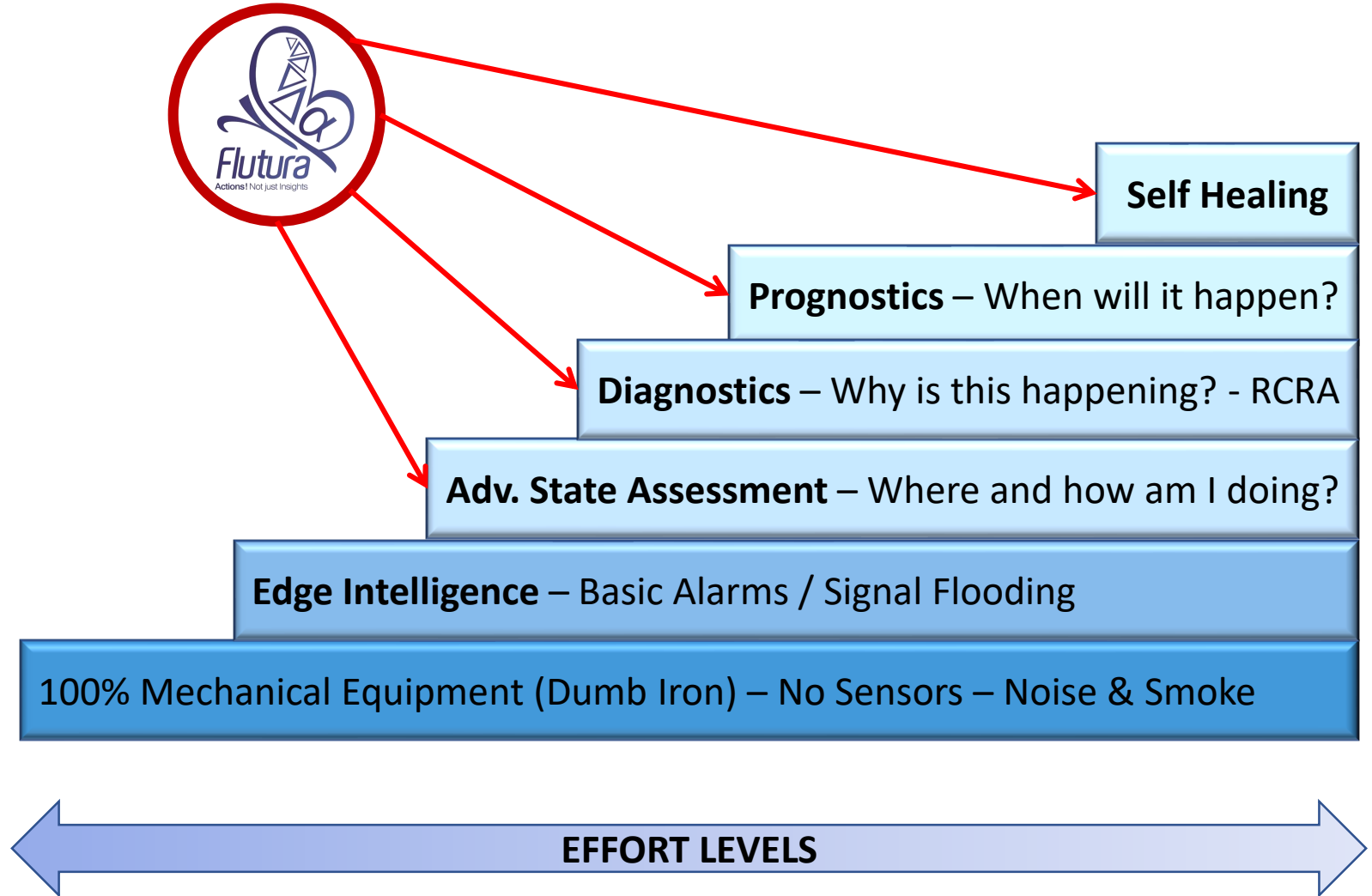
Engineering + Data Science = 

# Industrial IoT and AI Journey



## Personnel Experiencing Pain

1. Maintenance crew
2. Process Line in Charge
3. Reliability Engineer
4. Command center
5. Design engineer
6. Owner/Operator
7. Digital BU Head





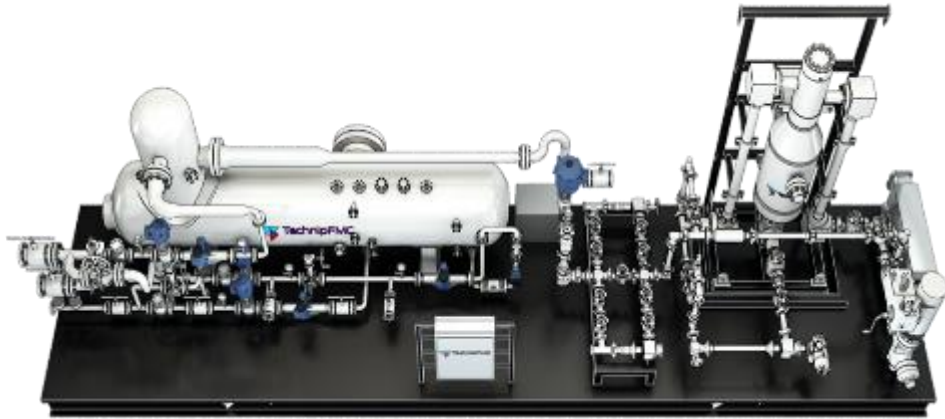
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## Surface Production Equipment

Powered By  
 cerebra



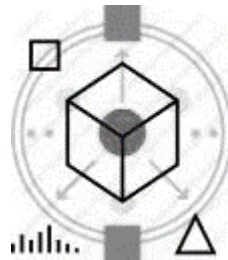
# About Customer



**Mission Critical Subsea and Surface Equipment Manufacturer**



**High Pressure  
Operating  
Environment**

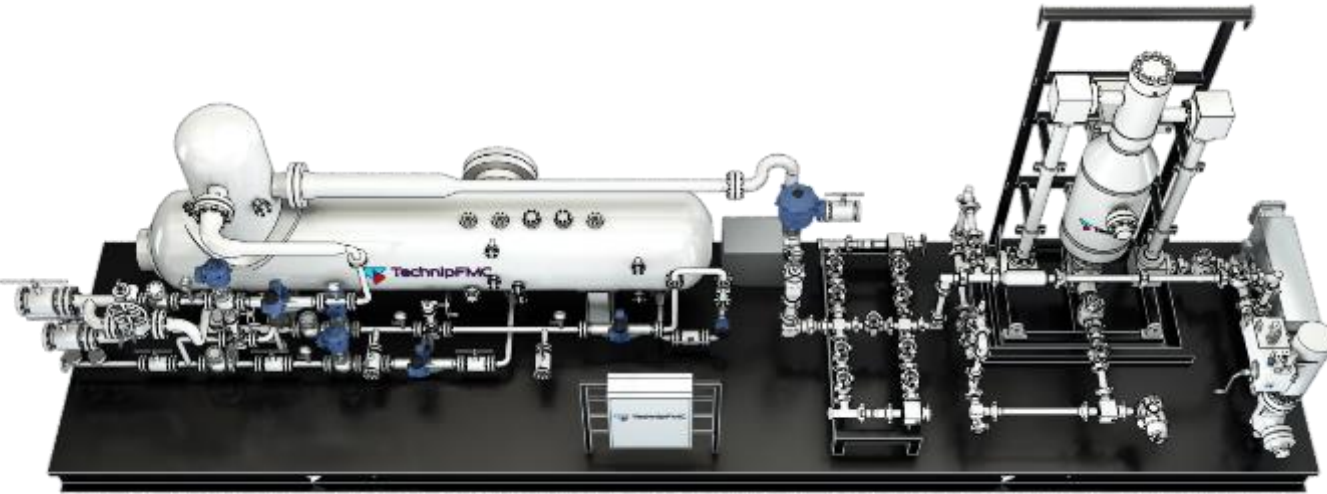


**Real time  
System  
Calibration**

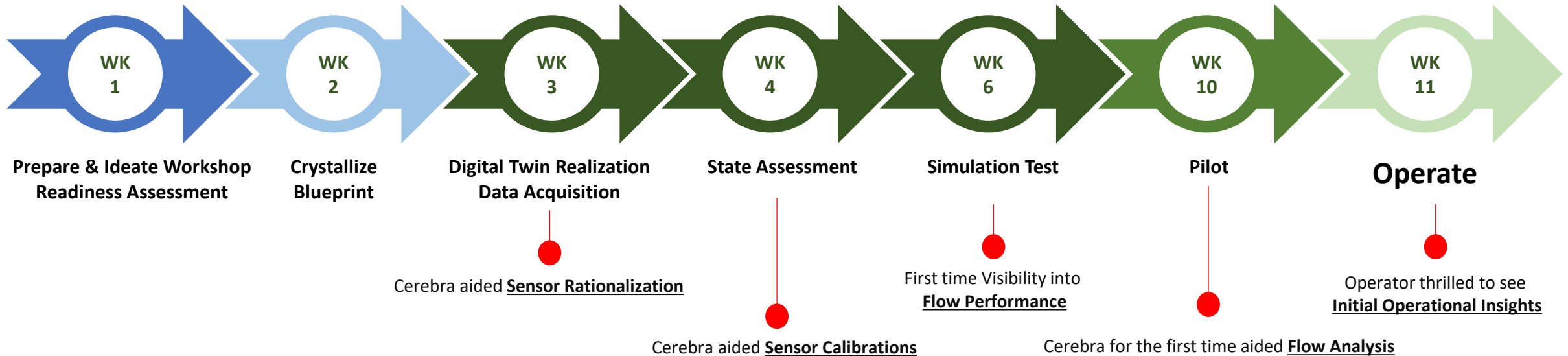


**High Fidelity  
Job Completion**

# Business Benefit Delivered



- Aided field operators to fix interface levels & pressures, without risking being close to the EPS unit
- Alarm notifications helped in achieving operational efficiency
- Operators were able to see the impact of changing choke sizes / set points by trending and analyzing various parameters on Cerebra platform
- Flowback reports were automated – thus eliminating manual collection of data points and errors that may be associated with it







2

# Completions

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 cerebra





# Customers Context

Frack Pump



Coil Tubing Unit



Acidizing Units



**Varied Types of Equipment - Sophisticated, Mission Critical and Expensive**



Blender



Hydration System



**Increase  
Productive  
Time**



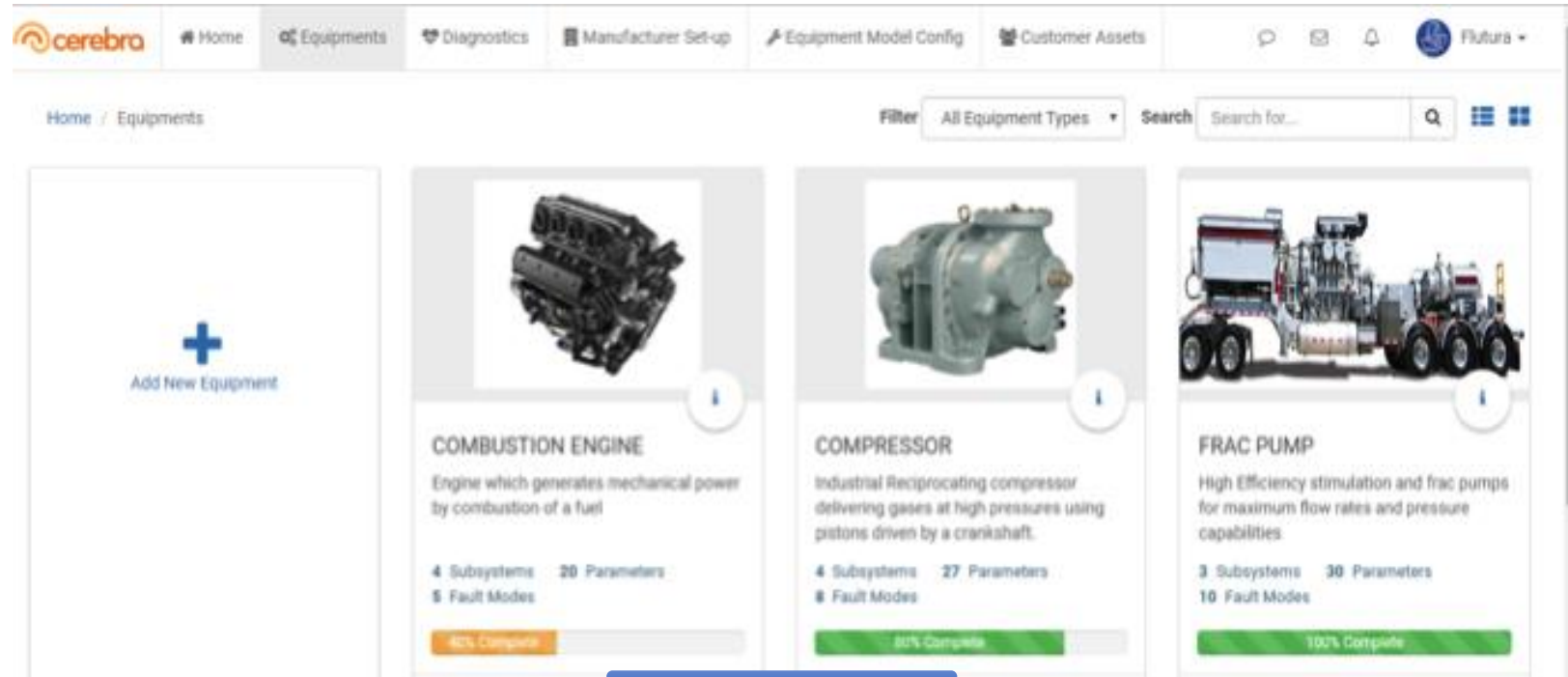
**Reduce  
Operating  
Cost**



**Prevent  
Inappropriate  
Equipment Usage**



# Flutura Digital Twinning - Subsystems & Signals



## ENGINE

- Ambient Air Temperature [°C]
- Air Inlet Temperature [°C]
- Alternator Voltage [V]
- Barometric Pressure [kPa]
- Battery Voltage, Switched [V]
- Electrical Voltage [V]
- Engine Coolant Pressure [kPa]
- Engine Coolant Temperature [°C]
- Engine Coolant Temperature Alarm [Discrete]
- Engine Fuel Pressure Alarm [Discrete]

## TRANSMISSION UNIT

- Gear [Discrete]
- Transmission Oil Pressure [kPa]
- Transmission Oil Temperature [°C]
- Lockup [Discrete]
- Requested Gear [Gear]
- Transmission Current Gear [Gear]
- Transmission Filter Alarm [Discrete]
- Transmission Hours [Hours]
- Transmission Oil Pressure Alarm [Discrete]
- Transmission Oil Pressure Trip [Discrete]
- Transmission Oil Temperature Alarm [Discrete]
- Transmission Oil Temperature Trip

## PUMP FLUID-END

- Discharge Pressure [kPa]
- Discharge Rate [L/min]
- Hydraulic Power [kW]
- Pump Charge Pressure [kPa]
- Charge Under Pressure Trip [Discrete]

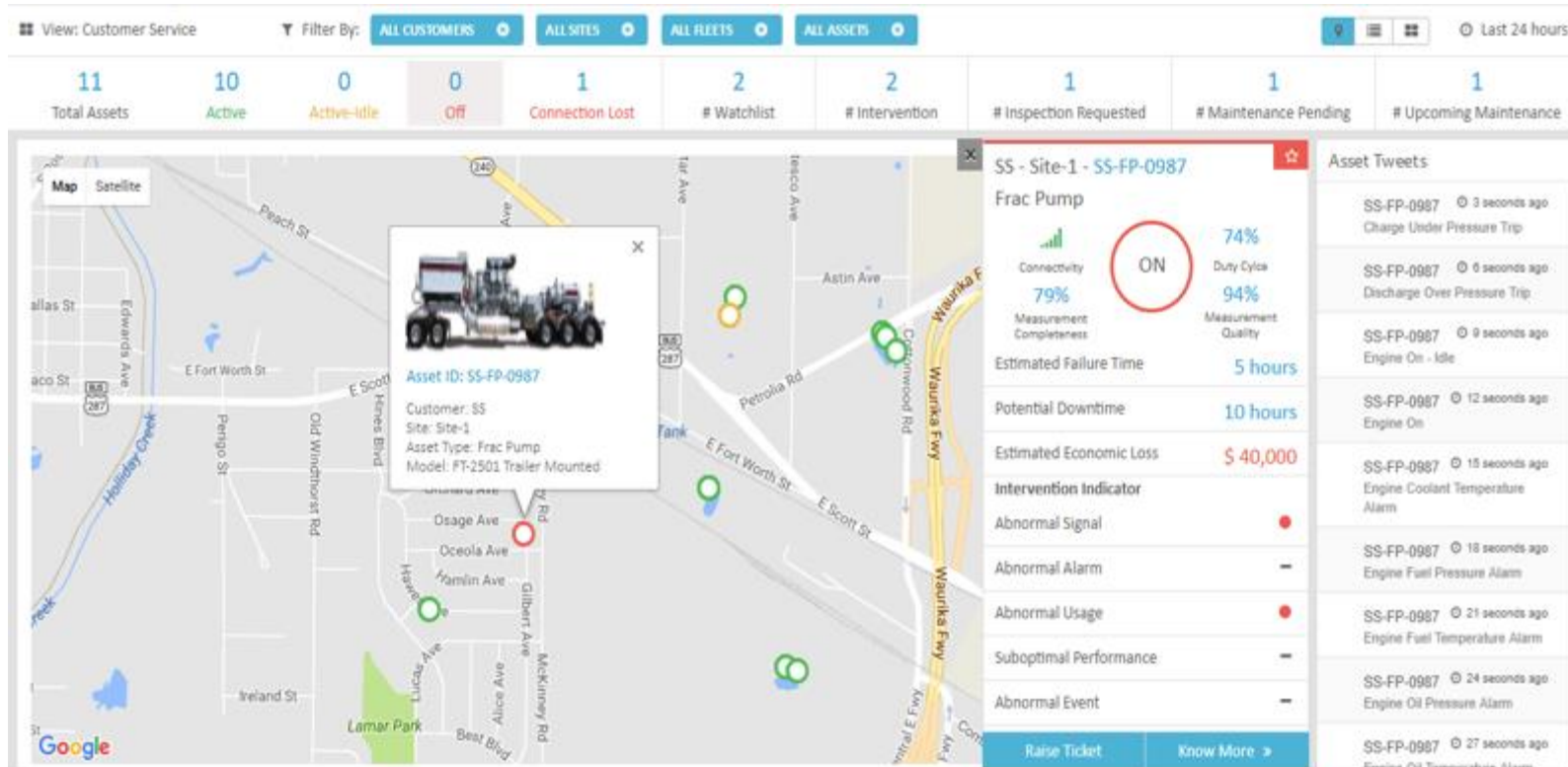
## PUMP POWER-END

- Pump Lube Oil Pressure [kPa]
- Pump Lube Oil Temperature [°C]
- Pump RPM [RPM]

- Sophisticated and easy to use wizards for new equipment onboarding
- ISO Compliant Taxonomy
- Robust Universal Machine Model to reflect real world assets and contextual information
- Ability to capture design characteristics and sensor metadata easily
- Ability to model variances to individual operating Assets

# Flutura Algorithmic State Assessment

- Asset Health scoring algorithm to assess health based on diagnostics tests configured
- Advanced user experience framework for a fast paced operating environment
- Sophisticated notification framework – Asset Tweets
- Security and access control at all levels



# Diagnostics with Physics + Heuristics + Statistics

Subsystems

- ENGINE - GENERAL PURPOSE DIESEL
- TRANSMISSION - OIL FIELD SERIES
- PUMP - QUINTUPLEX STIMULATION

Frac Pump Descriptors

Home / Diagnostics / Frac Pump / Descriptor Config

Non Engineering Equation Performance Equation Performance Table

Create a new Descriptor

DESCRIPTOR	RULE	ACTION
Load Factor	$\frac{\text{Running Capacity}}{\text{Max Rated Capacity}} \times 100$	[Edit] [Delete]
Duty Cycle	$\frac{\text{Operation Hours}}{\text{Total Possible Operation Hours}} \times \text{Mech } 100$	[Edit] [Delete]
HHP Actual - Rated Ratio	$\frac{\text{HHP Actual}}{\text{HHP}}$	[Edit] [Delete]

Subsystems

- ENGINE - GENERAL PURPOSE DIESEL
- TRANSMISSION - OIL FIELD SERIES
- PUMP - QUINTUPLEX STIMULATION

Frac Pump Details

Home / Diagnostics / Frac Pump / State Assessment Config

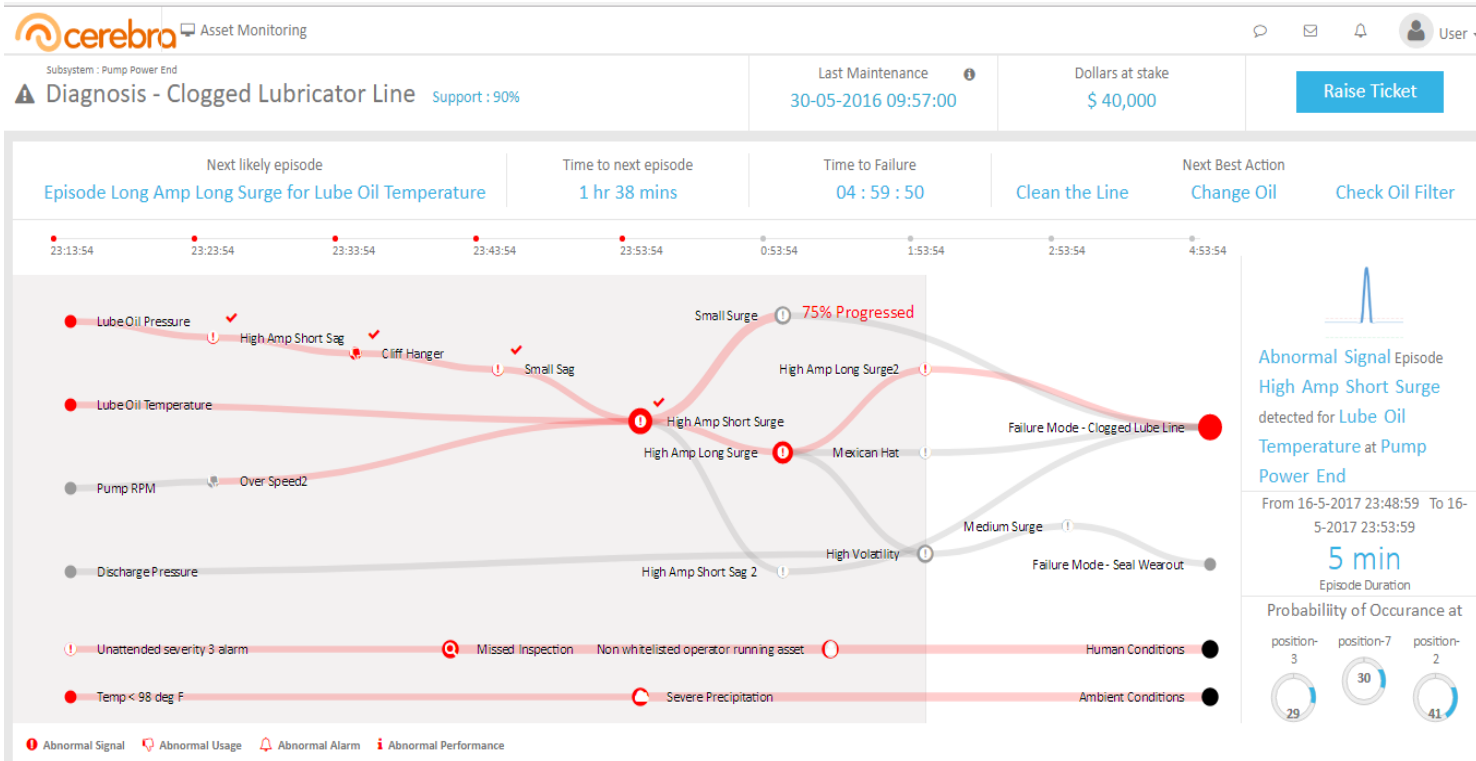
Abnormal Performance Abnormal Usage Abnormal Signals

Create New Episode

NAME	PARAMETER / DESCRIPTOR	SIGNAL RULE	FREQUENCY	TIME INTERVAL	ACTION	ACTIVE / INACTIVE
Low/High Discharge Pressure	Discharge Pressure	0-100	2	Last 12 Hours	[Edit] [Delete]	ON
Low/High Discharge Rate	Discharge Rate	0-5000	2	Last 12 Hours	[Edit] [Delete]	ON
Low/High Hydraulic Power	Hydraulic Power	0 - 2000	2	Last 12 Hours	[Edit] [Delete]	ON
Low/High Pump Discharge Pressure	Pump Discharge Pressure	0 - 350	1	Last 6 Hours	[Edit] [Delete]	ON
Low/High Pump Lube Oil Pressure	Pump Lube Oil Pressure	0 - 1000	1	Last 3 Hours	[Edit] [Delete]	ON

- Wizard based diagnostics test creation workflow
- Ability to create engineering or first principles based diagnostics tests
- Ability to enable engineers to tune screening, sensitivity and specificity of diagnostics tests via heuristics or experiential knowledge
- Prebuilt machine learning and statistical based anomaly detection algorithm
- Ability for engineers to fine tune sensitivity of tests

# Prognostics - AI Based Framework



- Machine learning based symptom ranking
- Auto factoring of impact of maintenance, fault events, ambient conditions on symptoms
- Machine learning framework for automated disease model / fault signature construction
- AI based prognosis models
- Mutually exclusive / conditional probability based prognosis philosophies for triangulation and decision making





3

# Cerebra Safety 360 App

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# Vision for Goal Zero



**Oil & Gas industry has higher standards of safety than any other Heavy Engineering Industry**

How do we further sharpen efforts towards **Goal Zero**  
How do we **Institutionalize Safety at the Last mile**



How to reduce incidence losses of more than \$1 Billion



How to further decrease liability budgets— average of \$400 Million

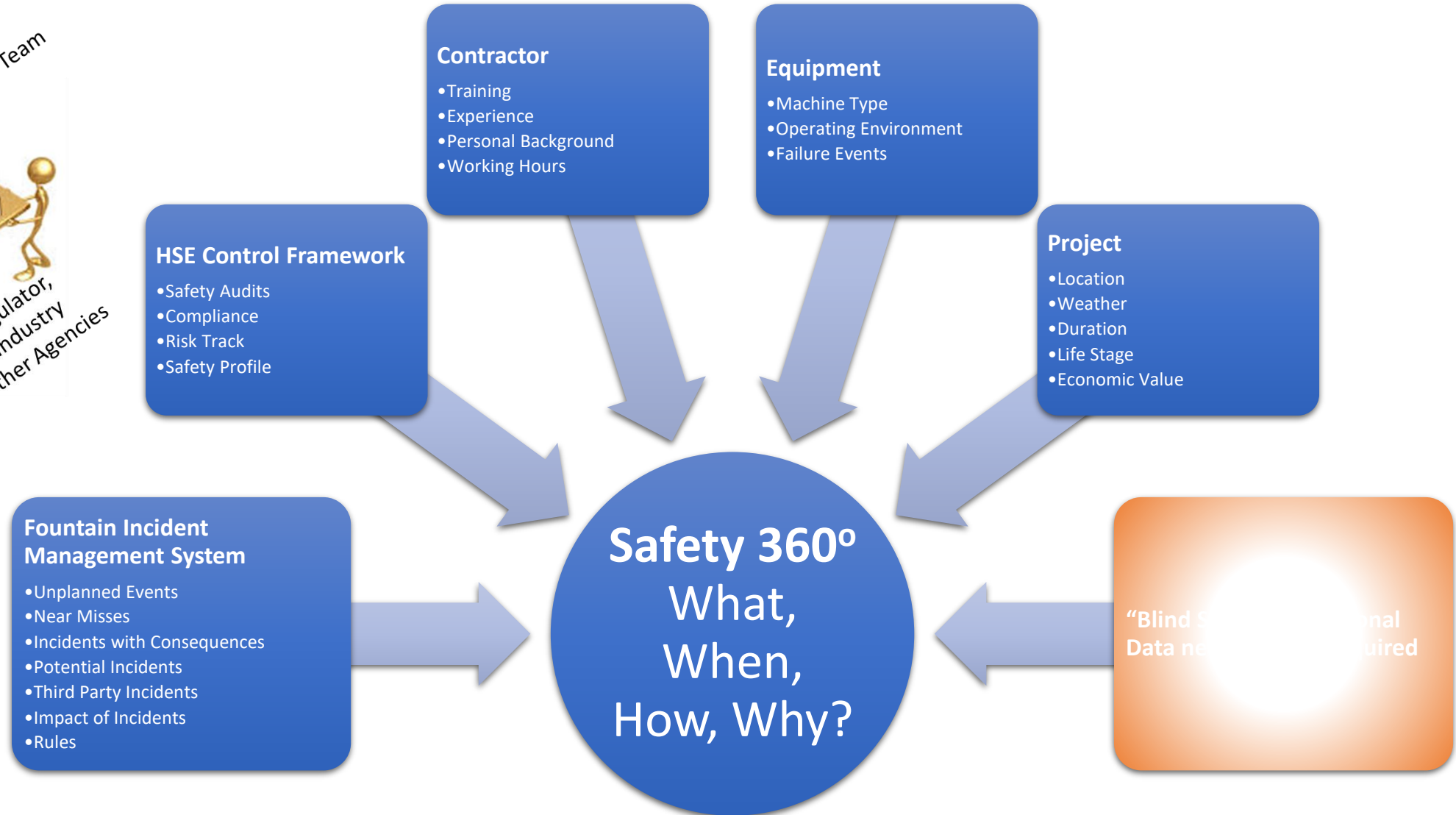


Opportunity cost for daily downtime for an average 300,000 BPD site can go up to \$40 Million per day



How to further reduce spend on Insurance Premiums

# Key Data Sets for Safety 360 Solution







# Cerebra Next Level



# Cerebra is making the future a reality



**“Siri for Industrial world”**

**Video Analytics  
HSE Events**

**AR/VR model**

**Deep learning AI**

**Reliability  
Engineer in your  
pocket**

**Personnel in  
Hazard Zones**

**Remote  
Troubleshooting**

**Anomalies  
humans can't see**

**Diagnose  
equipment health**

**Missing PPE**

**Engineering  
models**

**Mega Data**

**Speak or Text the  
Asset**

**Missing handrails**

**Symptom**

**Algorithms**

# Customer's Voice



*"Flutura Data Sciences and the Cerebra Platform has provided a technology base that allows us to quickly build solutions to meet the growing needs and requirements of our customers.*

*Working with the team at Flutura we are able to deliver actionable intelligence to our customers that provides intrinsic value and improves our customer's overall operations.*

*After reviewing many different offerings from a range of IIOT providers, the solutions from Flutura provide the best path forward to leverage technology for increasing revenue, reducing cost, and extending our reach to our customer base"*



Chris Harvell  
CTO, Stewart and Stevenson





*Built on Trust  
Made to Perform*

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